

Keith B. Webster
Director, International Cooperation



Mr. Keith Webster is the Director, International Cooperation for the Under Secretary of Defense (USD) for Acquisition, Technology and Logistics (AT&L). The growth in international activity specific to defense acquisitions and the requirement for more effective cooperation with U.S. allies in research, development, production and support of weapons systems gives prominence to international cooperative policies. The Director, International Cooperation supports the USD (AT&L) on all international matters by developing and monitoring the implementation of international armaments cooperation policies within the Department of Defense (DoD) in close coordination with US Government agencies, foreign governments, and U.S. and foreign industry. This policy leadership encompasses all aspects of the DoD requirements, acquisition and budgeting processes beginning with system requirements formulation through concept development, demonstration and validation, engineering development, test and evaluation, production, deployment and replacement.

In his previous assignment, Mr. Webster served as the Deputy Assistant Secretary of the Army for Defense Exports and Cooperation from 2007-2012. In this capacity, he was the U.S. Army principal responsible for the Army's Security Cooperation programs and he served as one of the Army's senior international advisors. Responsibilities included all matters involving security assistance, export policies and oversight, direct commercial sales of Army defense articles and international cooperative research, development and acquisition. These programs directly involved over 2000 Army civilian and military personnel and exceed \$20B annually in sales and cooperative efforts with over 100 foreign countries.

Mr. Webster also served as Principal Director (PD) Business Operations (DBO) in the Defense Security Cooperation Agency (DSCA). He was appointed to this position in August 2003 and at that time joined the ranks of the Senior Executive Service. The DSCA Principal Director DBO administers the financial aspects of foreign purchaser's Foreign Military Sales programs, to include the Foreign Military Financing Program and develops policies and procedures to control the financial execution of security cooperation within DoD. The PD DBO manages budgeting, allocation accounting and reporting for fiscal authorities and execution of the security cooperation program valued at \$220B (at that time). Further, the PD DBO is the Head Contract Authority for DSCA.

Prior to being appointed as PD DBO, Mr. Webster was head of the Policy, Plans and Programs Directorate (P3) and as such was responsible for the majority of FMS policy, out year programming and technical advice/transfer decisions specific to major system sales. Prior to being the head of P3, Mr. Webster was the Strategic Planner for the Defense Security Cooperation Agency from February 1998 - September 1999, and had served in various DSCA assignments since 1992.

Mr. Webster started his Defense Department career at the U.S. Army School of Engineering and Logistics in 1985, and has served at the U.S. Army Security Assistance Command (USASAC) as a Country Program Director for Latin America and Europe. He was a member of the Program Integration Office for the Secretary of the Army for Research, Development and Acquisition (SARDA) before joining the Defense Security Cooperation Agency in 1992.

Mr. Webster has an MA in International Relations from Catholic University, a BS in Business/Finance from Towson State University (cum laude), is a Level 3 Certified Acquisition Professional and is a Fellow of the Center for International Studies, Massachusetts Institute of Technology.

Mr. Webster was awarded the rank of Chevalier (Knight) in the French Order National du Merite at a ceremony officiated by the Ambassador of France to the United States, Mr. Francois Delattre, June 8, 2012. He was awarded the Swedish Defence Materiel Administration's Medal of Merit (Silver) by the Director General of the Defence Materiel Administration, FMV, Ms. Lena Erixon, January 22, 2013. Mr. Webster was also awarded the Department of the Army Decoration for Exceptional Civilian Service by the Secretary of the Army, Mr. John McHugh, February 15, 2013.

Mr. Webster resides in the Mount Vernon area of Northern Virginia with his wife Susan and four children: Margaret, Gavin, Kyle and Maeve.

(May 2013)